



# FYNAMICS GST

NIC APPROVED GSP/ERP & A FULL STACK GST SOLUTION | 100 LAC+ INVOICES, 75 LAC+ EWAY BILLS GENERATED

# WHO ARE WE?

- FynamicsGST is a B2B fintech SAAS owned and operated by Fynamics Techno Solutions
- We are a full stack GST solution covering Billing, E-invoicing, E-Way bill, GST Returns, Vendor 2A&2B recon, GL to GST recon & more
- Fynamics is an Approved GSP/ERP by NIC for direct connectors to the Govt portals
- Caters to over 280+ enterprises across 1000+ GSTINs since launch in Mar 2018

# CLIENTELE – LEADING BRANDS TRUST FYNAMICS

MNC's

 VOLVO

 DELL

 SIEMENS

 hp

 FOXCONN

Groups

 QUCESS  
WINNING TOGETHER

 TVS

 Redington  
SCALED PARTNERSHIP

Mid Size

 onmobile

 unimoni

 MAGNA

 P. BALASUBBA SETTY & SON

Startups

 shadowfax  
We Deliver

 BOUNCE

 g  
GlowRoad

SI's &  
Affiliates

 Grant Thornton

 CONSAARK

 indus  
novateur

 Kluster  
Techno Solutions

 Sharaan  
Infosystems

...successful rollout of E-Invoice solution for Quess Corp and our associate firms all over India, ensuring entire group being compliant on E-invoicing from Day 1  
- **Ramki, Group CFO - Quess**

Your team's support is excellent and have played a big part in providing appropriate integration in launching e-invoicing program successfully...  
- **Ramanujam, Redington India**

Knowledge of Fynamics systems paired with DELL systems has made them highly reliable and indispensable – **Drishti, DELL**

# OUR PRODUCT PROFILE

FYN Gateway – API gateway for e-commerce, neo banks, fintech and system integrators

Flexible pay per use API gateway to multiple Govt Portals

**GST Compliance**  
(APIs with GSTN)

**Einvoice**  
(APIs with IRP)

**EWay Bills**  
(APIs with NIC)

**Income Tax, TDS**  
(Upcoming)

FYN Enterprise – full stack GST compliance for CA firms and companies of all sizes

Slab based monthly / annual pricing

**GST ASP**  
(GST Returns filing – RI,R6,ITC04, auto 3B)

**Einvoice**  
(Realtime APIs/SFTP/manual excel drag&drop for IRN gen.)

**EWay Bills**  
(Complete EWB management)

**Max ITC Claim**  
(Industry's most advanced 2A+2B recon)

**VAS**  
(GL to RI or GL to 3B)

**Controllership**  
(Complete end to end compliance MIS with exception reporting)

## USP's

- **NIC Approved GSP/ERP** for direct connectors and full stack solution completely built and controlled by Fynamics, thereby ensuring minimum time for changes from Govt portal
- The **only Customizable** solution with AI driven rule engines for data validations and auto sync ups for end to end GST compliance with single Sales and Purchase register pulled from ERP system
- **ERP agnostic** – with API/SFTP connector capabilities with SAP, Oracle, MS Dynamics, QAD, Tally & even home grown ones
- **~100% service uptime** with 0 critical incidents & best in class security with continuous monitoring tools and annual VAPT with large volume handling capabilities
- **Dedicated support** for every client with 2 level escalation matrix

## KEY PRODUCT STANDOUTS

- Auto sync data from Fynamics Invoice to Fynamics EWay bill and GSTR I
- Client specific custom rules for data validations or to ignore
- A single module to perform vendor reconciliation with both 2A and 2B simultaneously
- Client defined recon parameters at invoice level or tax rate level & at PAN level or GSTIN level
- Query builder reports with options to create client specific output templates
- Summary dashboards and graphical analytics for key decision making, including App support
- Single solution for multiple stakeholders incl billing, Tax, SCM, 3PL, AR, AP etc.

# CASE STUDIES

- **Automated Vendor 2A & 2B reconciliation for a Large global IT major**
  - Ensured client claimed max Input Tax Credit while continuing to make timely vendor payments
  - Managed multiple data feeds from multiple ERPs incl API and SFTP connectors
  - **Reduced inefficiencies** in the overall AP process that was dependent on vendor filing status
- **Instant E-invoicing for a large System Integrator (SI)**
  - 50+ clients went live with e-invoicing with Low code deployments using Fynamics enriched Einvoice APIs
  - Fynamics handled encryption/decryption with NIC and the frequent token authentications
  - **30% cost reduction** to the SI as per Fynamics pricing slab compared to other GSPs which base on API hits
- **Entire GST compliance for a Japanese Conglomerate**
  - Fynamics setup a single SFTP connector to flow entire Sales register and automatically segregate relevant data for E-invoice, EWay bill, GST returns, GL to GST recon and Controllershship modules
  - **Whopping 60% reduction** in overall compliance effort as all data points were visible in a single dashboard





### KR Rajagopalan

Director & Chairman

Chartered and Cost Accountant with over 40 years experience.

He successfully exited his previous startup through a strategic sale to a Global Tax Advisory firm.



### TV Venkatesh

Director

Advocate and Tax Consultant, with over 40 years experience handling Legal, Accounts, Finance, HR, Payroll and allied backend services.



### Satish Rajagopalan

Director & CEO

CISA, CISSP, CISM Certified

Professional with over 13 years of experience in BA and Analytics at leading BFSI/Consulting firms.

## Advisory Board



### RAMKI

ex- Group CFO of Qess Corp., India's largest private sector employer.



### B Madhav Reddy

ex- CEO Karvy GSP and ex-MD & CEO of Calcutta Stock Exchange

## Leadership Team



### Deepa Kumar

Director-Operations

A Qualified Chartered Accountant with 15+ yrs experience on MIS reporting & Analytics



### Venkatakrishnar

Director-IT Infra

AMP from IIMB with 25+ yrs experience in IT Infra & Security management at large corporates across global locations



### Vijayshekar

Director - Sales

MBA with 17+ yrs in Sales activities including B2B, Network sales, Inside sales, tele sales etc.



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